Mergers & Acquisitions

For more than 80 years, McNees attorneys have earned a reputation for tenacity in pursuit of our clients' interests. The McNees Mergers & Acquisitions group works tirelessly to successfully complete every transaction and is committed to resolving issues and removing obstacles. Meeting and exceeding our clients' expectations is our mission and our standard. Our breadth, depth, and team approach enable us to provide aggressive yet pragmatic representation.

McNees Mergers & Acquisitions attorneys are experienced in representing both purchasers and sellers in various kinds of transactions, including:

- Stock transactions;
- Asset transactions:
- Both tax-free and taxable mergers;
- Tax-free / deferred exchanges;
- Reorganizations and recapitalizations;
- Divestitures:
- Joint ventures;
- Multi-state transactions; and
- International transactions.

We are particularly sensitive to balancing the business and personal issues raised in family business transactions.

Our attorneys regularly advise and serve clients on all aspects of transactions, including:

- Transaction structure;
- Tax planning;
- Financing:
- Due diligence, including quality of earnings analyses;
- Compliance with regulatory issues; and
- Preparation and negotiation of all transaction documents.

Mergers & Acquisitions Group



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Because McNees Wallace & Nurick LLC is a full-service firm, our attorneys are able to draw upon the experience of other members of the firm in related areas, such as tax, real estate, securities, labor and employment, ERISA, environmental law, and intellectual property, in order to provide our clients with the comprehensive guidance that merger and acquisition transactions demand. Our firm-wide team approach to client service allows seamless interaction and cooperation among all McNees attorneys to achieve our clients' goals.

We also have significant industry-specific transaction experience, as well as industry-specific practice groups to assist your business in a purchase or sale transaction. A few examples are:

- Auto Dealerships:
- Construction:
- Energy and Environmental;
- Financial Institutions;
- Food and Beverage Industry;
- Healthcare:
- Life Sciences:
- Manufacturing;
- Housing;
- · Oil and Natural Gas; and
- Technology.

Several members of the group have additional related advanced degrees in tax, accounting, or corporate finance, Group members lecture frequently on a variety of merger and acquisition topics.



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