



Geoffrey K. White

Member

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Services and sector groups

- Intellectual Property
- Patents

Geoff represents innovators, manufacturers, and technology-driven companies in complex, high-value intellectual property matters, helping them protect and commercialize core innovations. He advises clients across advanced manufacturing sectors, including the semiconductor, analytical instrumentation, life science, construction robotics, and energy industries, ranging from startups to multi-billion-dollar organizations.

He advises on the full lifecycle of intellectual property assets, helping clients identify, protect, leverage, and monetize innovations. His practice centers on patent prosecution, strategic portfolio development, and enforcement planning and risk avoidance. Geoff frequently serves as strategic outside counsel, helping companies oversee and coordinate their IP legal work while aligning protection strategies with broader business objectives. He advises clients in licensing negotiations, technology transfer matters, and complex commercial and product development agreements, as well as intellectual property diligence in mergers, acquisitions, financings, and other strategic transactions. He routinely prepares non-infringement and invalidity opinions and counsels clients on trade secret protection, trademark strategy, copyright considerations, and emerging AI-related IP risks.

Geoff has held senior operating and legal roles across technology-driven companies, including, most recently, serving as chief operating officer at Advanced Construction Robotics, where he grew the value of its intellectual property while managing operations. He also recently served as the chief innovation officer and general counsel at Grouse Ridge Capital, where he identified and evaluated investment opportunities in early-stage companies. In this role, he gained valuable insight into the investment dynamics that shape the commercialization and scaling of start-up companies.

He continues to serve part-time as general counsel and longtime board member at SilcoTek Corporation, a chemical vapor deposition services provider for the semiconductor, analytical instrumentation, life science, and energy industries.

Education

- University of Cambridge, M.B.A.
- The George Washington University Law School, LL.M., intellectual property
- Widener University School of Law, J.D.
- University of Pittsburgh, B.S., chemistry

Admissions

- Pennsylvania
- U.S. Patent and Trademark Office (USPTO)
- Pennsylvania Supreme Court

Recognition

- IAM Strategy 300, Intellectual Asset Management (IAM), 2021-2023
- Pennsylvania Bar Association Intellectual Property Law Section Service Award

Professional and community involvement

- SilcoTek Corporation, board vice president
- Pennsylvania State University
 - Start-Up Leadership Network, founding member
 - Research Gap Funding Committee
- University of Pittsburgh Marching Band, assistant director
- Keystone State Musical Theater, board president

Publications

- White, G., 2009. Statutory Subject Matter (post-Bilski). *Intellectual Property Law Newsletter, Pennsylvania Bar Association*, Issue Spring, p. 11.
- White, G., 2008, Uniform Trade Secret Law, *Pennsylvania Bar Association Quarterly*, volume LXXIV, No. 3, pp. 133-138.
- White, G., 2007. Developing a Functional Test for Determining Whether Software is a Derivative Work. *Intellectual Property Law Newsletter, Pennsylvania Bar Association*, Issue Fall, pp. 1, 3-6.
- DeLiberato, V., Hassinger, E., White, G., 2006. Changing Original Purpose, *The Legislative Process: Statutory Drafting, Regulatory Process & Update, Pennsylvania Bar Institute*.

Speaking engagements

- Maximizing the Value of Corporate IP Assets, Licensing Executive Society (panelist), October 2025
- Hedging IP Risk, IPWatchdog Live (panelist), September 2024
- Patent Process Decisions for Value Enhancement, European Policy on Intellectual Property (invited speaker), September 2024
- Using Litigation Finance and Insurance to Manage IP Risk, Dealmakers Europe (panelist), April 2024
- An LFJ Conversation with Geoffrey White, Litigation Finance Journal (interview), December 2023
- Corporate Counsel Perspectives, University of Cambridge Department of Engineering (guest lecturer), October 2023
- Strategic Decisions During Patent Preparation and Prosecution, European Policy on Intellectual Property (invited speaker), September 2023
- Financing, Structuring & Investing in Litigation, Information Management Network (panelist), June 2023
- Litigation Finance Revealed in Rare Move by “Open” Company, Bloomberg Law (interview), June 2023
- Ensuring Business Objectives Align with Patent Strategy, IPWatchdog (panel and article), June 2023
- Effectively Communicating IP ROI, IP Collective (panelist), June 2023
- Strategic Patent Decisions and Firm-Level Outcomes, University of Cambridge Institute for Manufacturing (presentation), May 2023
- Litigation Patents and Trade Secrets, Certified Patent Valuation Analyst Virtual Summit (panelist), January 2023
- Commercializing Innovation, Cambridge Union (presentation), September 2021