



Craig A. Hoogstraten

Of Counsel

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Services and sector groups

- Construction Contracting
- Construction Claims and Disputes
- Public Contracts and Procurement
- Real Estate
- Construction
- Real Estate Development
- Highway and Transportation
- Infrastructure and Industrial

Craig advises contractors and project stakeholders on infrastructure, construction, and development projects. He counsels clients on construction contracts, risk management, and project-related business issues.

He focuses on transportation and public works projects, advising on contract strategy, risk allocation, claims, and regulatory compliance. His experience includes construction and commercial disputes, insurance matters, environmental claims, OSHA issues, surety bond claims, labor and employment-related matters, and administrative claims. He also advises on real estate matters related to projects, including acquisitions, commercial leases, financing documents, environmental assessments, and permitting.

Before joining the firm, Craig served as contracts manager, operations manager, and assistant general counsel for companies in the civil construction sector. In those roles, he drafted and negotiated multimillion-dollar agreements on public works projects, worked on joint ventures, supported PennDOT Rail Freight Assistance Program grants, and advised on project estimating, contract review, and risk analysis. This background informs his practical approach to the legal and operational issues that shape complex construction and development projects.

Recognized as an industry leader, Craig has served as President of the Associated Pennsylvania Constructors, chaired government affairs initiatives, and contributed to policy efforts on contractor qualifications, bidding processes, and risk allocation. He has also presented on construction delivery methods, environmental compliance, and federal DBE regulations.

Representative experience

- Construction projects: Drafted and negotiated construction agreements for projects valued from \$100,000 to \$350 million on public infrastructure, transportation, and utility matters.
- Joint-venture project: Participated in the management and negotiation of a joint-venture project exceeding \$500 million, including risk allocation, contract strategy, and project administration.
- Major infrastructure contractor: Negotiated and resolved a multi-million-dollar project close-out dispute, securing a profitable return.
- Regional infrastructure operator: Represented client in the acquisition of more than 250,000 sq. ft. of commercial property valued at over \$20 million, including environmental due diligence and permitting.
- Complex real estate option contract: Supported negotiations for a complex real estate option contract valued at more than \$100 million, involving phased development and strategic land use considerations.
- Multi-million-dollar industrial development project: Drafted and negotiated agreements for the turnkey design and construction of a new aggregate crusher facility.
- Multi-million-dollar construction portfolios: Oversaw implementation of new cost-tracking and financial systems, improving accuracy, forecasting, and compliance.
- PennDOT Rail Freight Assistance Program award: Prepared grant applications and managed implementation, directing capital improvements from bid through completion.

Education

- Widener University School of Law, J.D., *cum laude*
- Drexel University, B.S., materials engineering

Admissions

- Pennsylvania

Speaking engagements

- USDOT DBE Changes, American Road & Transportation Builders Association (ARTBA) Northeast Contractors Meeting, Boston, 2025
- Environmental Breakout Session, AGC Convention, Las Vegas, 2011
- Contractor's Perspective on Transportation Design/Build, APC Seminar, State College, 1998