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To initiate a referral of a potential client to McNees' Personal Injury Practice Group team of attorneys, call or email Joe Chapman. We assure you that your client will experience McNees' highest level of service and support throughout their case.

There are numerous ways for us to be introduced to your client for the referral. We trust your discretion in selecting the best method to serve your client.



Most potential clients prefer to meet face to face when there has been a traumatic incident. Call or email us as soon as possible. We are available to meet with your client in our offices, your office ,or the client's home. No matter where the initial meeting occurs, we encourage you to participate in whatever level will best serve the client.



When people have been seriously injured and are hospitalized, they often prefer that we go to them. With the client's permission, we will arrange a meeting and follow up with you afterwards. We will immediately assist the client in getting claims properly submitted to the insurance company.



When you have a long-term relationship with the injured person, it is more likely they will follow your advice. In this situation, you may want to get authority for us to speak with them. With the client's permission, please provide us with their contact information and we will get in touch right away. If you decide to simply suggest they call us, please let us know so we can confirm the connection is made! After our initial contact with the client, we will provide a status report, so you know they are being served.





When we speak to an injured person on the phone whom you referred to us, we will keep you updated. Once the client relationship is established, we will confirm with you the referral fee arrangement. During our representation, we will share with you the status of the claims. We understand you may have occasion to cross paths with the client, and we want you to be confident their situation is being handled professionally and efficiently. Communication is key for your confidence level, and we keep you in the loop.

We are pleased to consider referrals if your clients, friends, and neighbors are injured by:

- Tractor-trailer accident
- Company vehicle accident
- Car accident
- Motorcycle accident
- Dog attack/bite
- Industrial or construction accident

- Bicycle accident
- All-terrain vehicle accident
- Pedestrian accident
- Drunk driving accident
- Defective products

If there is a conflict and we are unable to directly represent someone you refer to our office, we will assist in connecting them to the person who can properly evaluate and assist with their claim. In this instance, we will work with you to make sure this relationship is economically viable.

We recognize the highest compliment you can pay us is to refer your valued clients. McNees' approach to client service means we will take care of anyone you refer in a respectful and professional manner, and we will provide status reports throughout the process.



Areas of Pennsylvania we serve

We have offices in Harrisburg (Dauphin County), Lancaster (Lancaster County), State College (Centre County), Scranton (Lackawanna County) and York (York County). We have the resources to work in Federal and County Courts across the Commonwealth, from Philadelphia to Harrisburg to Pittsburgh.







