## A Day On State and Local Taxes for Pennsylvania Businesses October 26, 2018

Hollywood Casino 777 Hollywood Blvd, Grantville, PA 17028

### AGENDA

8:30 a.m. - 9:00 a.m. - Breakfast and Registration

#### 9:00 - 9:45 a.m. - Introduction and Sales Tax Update

A preview of the day's content and an update on recent administrative, legislative and judicial developments in the state and local tax world. Emphasis will be placed on the Nextel net operating loss case, new gross receipts tax guidance, and withholding requirements.

#### 9:45 - 10:15 a.m. - Wayfair and the Future of Sales Tax Nexus

The decision of the United States Supreme Court in Wayfair will be analyzed. It was a seismic shift in state sales tax nexus. What will the impact be on businesses?

#### 10:15 - 10:30 a.m. - Break

#### 10:30 – 11:30 a.m. - Pennsylvania Sales Tax

Recent developments in Pennsylvania sales and use tax will be covered, including digital goods, computer services, financial institution security equipment, and other hot topics that businesses need to know.

#### 11:30 a.m. - 12:30 p.m. - Alternative Resolution Strategies

While tax appeals and protests are sometimes needed to obtain relief for businesses, often there are other avenues for achieving tax-related objectives as well. Hear from McNees government relations lawyers who will share strategies and the "lay of the land" on the hill.

#### 12:30 – 1:30 p.m. - Lunch and Keynote Address

**Keynote Speaker - Karen Gard**, *Chief Deputy Attorney General* Hear from the Chief Deputy Attorney General of the Tax Litigation and Financial Enforcement Section. What does her office do? What types of issues might be litigated?

#### 1:30 - 2:30 p.m. - Property Tax and Exemption Issues

What are the hot areas in valuation and exemption? Where do reform efforts stand? As a business, what should you be doing on an annual basis?

#### 2:30 – 2:45 p.m. - Break

#### 2:45 – 3:30 p.m. - Board of Finance and Revenue

**Speaker - Thomas Watson, Esquire**, *Secretary, Board of Finance and Revenue* Hear Secretary Tom Watson report on happenings at the Board of Finance and Revenue, including areas of case management, compromise, and other hot topics.

#### 3:30 – 4:25 p.m. - Board of Finance and Revenue

**Speaker - Lauren A. Zaccarelli, Esquire**, *Secretary*, *Chair, Dept. of Revenue Board of Appeals* Chairperson Zaccarelli will discuss happenings at the Board of Appeals, including compromises and other areas of interest to taxpayers and practitioners.

# REGISTER ONLINE

https://www.eventbrite.com/e/stateand-local-taxes-for-pennsylvaniabusinesses-tickets-49662566072

If you have any questions, please contact Karen Swaringen at 717.237.5430 or kswaringen@mcneeslaw.com

#### REGISTRATION FEE \$99.00

(Fee includes continental breakfast, lunch, electronic course manual and CPE credits)

#### No Shows are Ineligible for Refunds

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Please join us for a social and networking hour at the conclusion of the seminar.

#### **The McNees SALT Group**

McNees Wallace & Nurick LLC has served the legal needs of business and industry since 1935. Collectively, the members of the McNees State and Local Tax (SALT) group bring decades of experience in dealing with state and local taxes. The SALT group assists businesses, trade associations and non-profit entities in negotiating tax rulings, dealing with auditors, drafting and advocating for tax code amendments and obtaining tax exemptions. McNees SALT attorneys have handled thousands of tax appeals before administrative boards, trial courts and appellate courts.