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The McNees Healthcare Law Group



The healthcare system in the United States continues to experience rapid and comprehensive change, creating legal complexities in regulatory compliance and increasing business competition for healthcare providers. McNees Wallace & Nurick's healthcare attorneys have more than simply knowledge of the laws affecting the industry; we have an understanding of how to make them work for our clients. Since McNees' healthcare attorneys practice primarily in health law, they are able to provide timely, cost-effective advice and counsel to healthcare clients.

Our clients include hospitals, health systems, physician groups, senior care facilities, ambulatory surgery centers, homecare and hospice providers, pharmacies, behavioral health providers, ambulance companies, healthcare trade associations, and health information technology companies.

We believe that our clients should be able to concentrate on the business of healthcare rather than the complexities of the latest regulations. Our clients depend on us for assistance in a variety of areas including:

- Formation of Accountable Care Organizations
- Healthcare mergers, sales and acquisitions
- Healthcare joint ventures
 - Healthcare contracts
 - Accountable Care
 - Third Party Payer Contracts
 - Bundling Initiatives
 - Gainsharing
 - Software License and Hosting Agreements
- Medical staff matters: disciplinary hearings, credentialing and peer review
- Fraud and abuse: Stark law, Anti-kickback Statute, compliance plans
- Federal tax and tax-exemption for healthcare providers: private letter rulings, intermediate sanctions/excess benefits
- Business formation and syndication of LLCs, corporations, and partnerships
- Risk management/regulatory
- Health information technology
- HIPAA compliance

Additionally, our healthcare attorneys work closely with lawyers from McNees' other practice areas to provide a comprehensive range of legal services including: Corporate and Tax, Labor and Employment, Antitrust, Employee Benefits, Real Estate, Intellectual Property, Environmental, Securities, Bankruptcy, Litigation, and more.

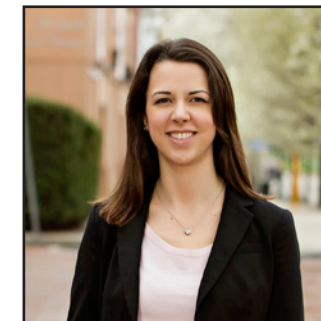
Representative Experience:

- Organized hospital/physician-owned ambulatory surgical centers
- Restructured a large physician practice, including a new exclusive relationship with hospital and reorganizing the practice governance structure
- Purchased, sold, spun-off and consolidated physician practices
- Sold non-profit hospital to for-profit hospital chain, and created conversion foundation from the net proceeds of the sale
- Consolidated major hospital systems, and, on behalf of the newly formed health system, acquired a third hospital system
- Merged provider networks into a single integrated network
- Merged and/or reorganized physician practices to enable provision of ancillary services
- Formed orthopedic specialty hospital owned by group of orthopedic surgeons
- Represented hospital before Pennsylvania Department of Health in dispute regarding infection control reporting initiatives
- Assisted hospital in buy-out of physician interests in jointly owned surgery center and conversion of same to provider-based outpatient department
- Represented hospital/physician before large payor in physician recredentialing matter.

McNees Healthcare Group



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